
I regularly receive request for digital copies of some of my older publications, especially:

- The Potential for Substituting Manpower for Energy, 1976, with Geneviève Reday,
- The Limits to Certainty, Facing Risks in the New Service Economy, 1989, with Orio Giarini,

Unfortunately, I do not have digital copies of these books, and few printed copies of only some of them. The best way to get hold of these publications are libraries (yes, they still exist as part of the sharing society), or to buy second-hand copies from, for instance, Amazon.

All books published in the USA and registered at the Library of Congress have been scanned by Google and are now on sale from Google. These are the details you need to know:


  both are available from e.g. Amazon.com

Please note that these books have been translated and published in a number of other languages and may still be available from the editors or Amazon.com:


The following publication is available in several languages on-line at http://ipts.jrc.ec.europa.eu/publications/. (you may be redirected to an archive website):


- Von Produkten zu Dienstleistungen: Leistung statt Waren anbieten; ISSN 1025-9392,

- De la notion de produits à celle de services: vendre des performances plutôt que des marchandises; ISSN 1025-9392

- Transicion de productos a servicios: Venta de prestaciones en lugar de venta de bienes; ISSN 1026-0838.

Should you still have questions, please send a message to wrstahel2014@gmail.com